AMATA
HOLDING
PUBLIC CO., LTD.

MANAGEMENT DISCUSSION AND ANALYSIS

The following Management Discussion and Analysis ("MD&A") discusses the financial position and result of Amata Holding Public Company Limited (the "Company" and with its subsidiaries, the "Group") for the six-month financial period ended 30 September 2025, in comparison with the corresponding six-month financial period ended 30 September 2024.

This MD&A is based on the Company's auditor- reviewed consolidated financial statements for the six-month financial period ended September 30, 2025 (FY-2025-2026) and should be read in conjunction with those financial statements and related notes thereto.

All monetary amounts are presented in Myanmar Kyat (MMK) unless otherwise stated in a specific currency,

1. Operating Results

The operating results of our Group for the interim financial period ended 30 September 2025, as compared with the corresponding interim financial period ended 30 September 2024, are set out below.

Financial Summary	01-Apr-25 to 30-Sep-25 (6 months)	01-Apr-24 to 30-Sep-24 (6 months)	% Change
Thousands of Kyat	**FY 2025-26**	**FY 2024-25**	
Operating Revenue			
Room Sales	20,993	133,667	**-84%**
Passenger Income (Balloon)	-	-	**-**
Food and Beverage	13,413	74,524	**-82%**
Other operating	1,857	13,112	**-86%**
Total	**36,263**	**221,303**	**-84%**
Cost of Sales			
Room and Balloon	81,538	105,419	**-23%**
Food and Beverage	27,832	76,392	**-64%**
Other operating	5,166	5,632	**-8%**
Total	**114,536**	**187,443**	**-39%**
Gross Profit	**(78,273)**	**33,860**	**-331%**
Other Income	**679**	**729**	**-7%**

Other Expense	**(546,817)**	**(609,025)**	**-10%**
Exchange Rate Adjustment	**(16,066)**	**(10,819)**	**48%**
Impairment Loss	**-**	**(1,338,923)**	**-100%**
EBITDA	**(640,477)**	**(1,924,178)**	**-67%**
EBIT	**(1,242,897)**	**(2,591,048)**	**-52%**
Interest Expense	(3,028,097)	(1,484,337)	**104%**
(Loss) / Profit before Tax	**(4,270,994)**	**(4,075,385)**	**5%**
Total Comprehensive Income	**(4,270,994)**	**(4,063,496)**	**5%**

Our principal revenue is generated from resort hotels and hot air balloon service businesses. As these businesses are seasonal in nature, revenue typically declines during the off-peak season between April 2025 and September 2025. During that period, the Group also temporarily suspended its hot air balloon services. Furthermore, due to prevailing circumstances and their impacts, the Group has had to temporarily suspended operations at Amata Resort & Spa (Ngapali Beach) since May 2024.

Due to the aforementioned impacts, the Group's total revenue for the current financial period decreased by 84% compared to the corresponding six-month period of the previous year. The Company's cost of sales decreased by 39% compared to the previous financial period. Despite the careful management of other administrative expenses, including operating expenses, administrative and general expenses, and sales and marketing expenses, the Company incurred a net loss of approximately MMK 4.3 billion during the current reporting period.

Foreign Currency Exchange Gain/Loss

In preparing the current financial statements, the Group translated receivables and payables denominated in foreign currencies into Myanmar Kyat (the functional currency) using at the rates prescribed by the Central Bank of Myanmar. The resulting foreign currency exchange differences are presented in the table below.

Financial Summary	**01-Apr-25 to 30-Sep-25 (6 months)**	**01-Apr-24 to 30-Sep-24 (6 months)**	**% Change**
Thousands of Kyat	**FY 2025-26**	**FY 2024-25**	
Ex rate differential - realized	**16,067**	**10,706**	**50.1%**
Ex rate differential - unrealized	**(1)**	**113**	**100.9%**
Total	**16,066**	**10,819**	**48.50%**

2. Financial Condition

The following is the management's review of the summary of the Group's consolidated statement of financial position as at 30 September 2025, compared to the previous year.

Non-Current Assets

Our Group's non-current assets primarily consist of property, plant and equipment used in the hotel and hot air balloon service businesses. The 1.3% decrease in non-current assets this period was mainly due to the depreciation and amortization of both tangible and intangible assets used in the hotel and hot air balloon service businesses.

Financial Summary	Financial period ended 30 Sep 2025	Financial year ended 31 March 2025	% Change
Thousands of Kyat	FY 2025-26	FY 2024-25	
Non-current Assets	46,134,966	46,735,273	-1.3%

Current Assets

Our Group's current assets comprise of inventory, account receivables, prepayments and advances, prepaid taxes, and cash and cash equivalents. Current assets were decreased by 21.7% for the financial period ended 30 September 2025, compared to the previous financial year. The main reason for this decline was a reduction in advances paid to business partners during the current period.

Financial Summary	Financial period ended 30 Sep 2025	Financial year ended 31 March 2025	% Change
Thousands of Kyat	FY 2025-26	FY 2024-25	
Current Assets	155,905	199,192	-21.7%

Current Liabilities

The Group's principal current liabilities include accounts payable for current portion of long-term borrowings, payables relating to accrued expenses, taxes payable, provisions and deposits, amounts due to related parties, and other payables, which include commissions and various miscellaneous items. Compared to the previous financial year, current liabilities increased by 20.5% for the period ended September 30, 2025. This increase was primarily driven by a rise in amounts due to related parties, the appreciation of the current portion of foreign currency loan, and an increase in certain payables resulting from higher operating expenses.

Financial Summary	Financial period ended 30 Sep 2025	Financial year ended 31 March 2025	% Change
Thousands of Kyat	FY 2025-26	FY 2024-25	
Current Liabilities	40,259,547	33,401,155	20.5%

Non-Current Liabilities

Non-current liabilities comprise long-term borrowings, other long-term payables, and finance lease obligations arising from long-term land leases. For the financial period ended 30 September 2025, non-current liabilities decreased by 43.0% as compared with the previous financial year. This decline was attributable to the reclassification of the current portion of long-term borrowings to current liabilities, in accordance with accounting standards.

Financial Summary	Financial period ended 30 Sep 2025	Financial year ended 31 March 2025	% Change
Thousands of Kyat	FY 2025-26	FY 2024-25	
Non-current Liabilities	4,680,468	8,204,685	-43.0%

Total Equity

Total equity consists of share capital, retained earnings and non-controlling interests (NCI). Total equity decreased by 74.6% for the financial period ended 30 September 2025, compared to the previous financial year.

Financial Summary	Financial period ended 30 Sep 2025	Financial year ended 31 March 2025	% Change
Thousands of Kyat	FY 2025-26	FY 2024-25	
Total Equity	1,350,856	5,328,625	-74.6%

Review and Future Outlook

The two principal business segments of the Group, namely hospitality services and hot air balloon services, are highly dependent on both domestic and international tourist arrivals. Since the onset of the COVID-19 pandemic in early 2020, revenues across the hotel and tourism sectors have declined significantly. Furthermore, the Company's revenue has been adversely affected by natural disasters, including the impacts of climate change, flooding, and earthquakes, as well as other prevailing circumstances within the country, leading to a further decline compared to previous periods. During the financial period ended 30 September 2025, Amata Group carried out its business operations as follows.

Amata Resort & Spa (Ngapali Beach)	▪ Temporarily suspended since May 2024
Oriental Ballooning Service	▪ Temporarily suspended since May 2024 ▪ Resumed in November 2025
Amata Garden Resort (Bagan)	▪ Operating on a seasonal basis
My Bagan Residence by Amata	▪ Operating on a seasonal basis
Amata Garden Resort (Inle Lake)	▪ Operating on a seasonal basis
Amata Resort & Spa (Andaman)	▪ Operating on a seasonal basis

To ensure operational readiness as soon as the tourism market recovers, the Group has focused on properly maintaining its property, plant and equipment, retaining essential personnel for necessary administrative functions, and exercising prudent control over cash flows. The Group is working to ensure it can immediately resume operations during the October peak season as soon as the tourism sector shows signs of recovery.

Amata Group is placing primary focus on the preservation of its core resources and assets and is committed to ensuring business sustainability and long-term value creation for our shareholders by leveraging operational efficiencies and robust cost-control measures. We remain confident that as the tourism industry recovers, our operations will return to their full potential.

On Behalf of the Board of Directors,

U Win Aung

Chairman